# CORE FIXED INCOME STRATEGY



# 1Q 2025 Strategy Fact Sheet

## **Investment Objective**

Vaughan Nelson Core Fixed Income seeks to generate attractive risk-adjusted returns through investments in U.S. Treasury, government agencies and investment grade corporate fixed income securities.

## Performance (%)

Past performance is no guarantee of future results.

Annualized Returns	QTR	1Y	3Y	5Y	7Y	10Y
Core Fixed Income (Gross)	2.95	5.24	1.29	0.60	2.16	2.00
Core Fixed Income (Net)	2.86	4.87	0.94	0.25	1.80	1.64
Bloomberg U.S. Aggregate Index	2.78	4.88	0.52	-0.40	1.58	1.46

All periods longer than 12 months are annualized. Source: GPS.

## **Product Composition**

Sector Distribution (%)	Core Fixed Income	Bloomberg U.S. Aggre	
Corporates	46.13	26.48	
Agencies	9.84	2.03	
Treasuries	43.24	44.54	
Mortgages	0.00	24.99	
Commercial Mortgages	0.00	1.50	
Asset Backed	0.00	0.46	
Cash	0.79	0.00	

Quality Distribution (%)	Core Fixed Income	Bloomberg U.S. Aggregate Index
AAA	53.87	73.46
AA	1.50	2.71
A	41.36	10.88
BAA	3.27	11.32
BA	0.00	0.46
Other/Not Rated	0.00	1.16
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Portfolio Characteristics	Core Fixed Income	Bloomberg U.S. Aggregate Index
Average YTM (%)	4.54	4.60
Average Maturity (years)	7.28	8.29
Average Coupon (%)	3.15	3.48
Average Effective Duration (years)	5.67	6.04

Rounding may affect total. Source: Bloomberg

## **Differentiating Features**

- Ability to create and actively manage customized portfolios with variable maturity ranges and/or credit quality limitations
- Constant balance between risk and reward with maximum duration and security
- \$3.7 billion (as of 3/31/2025) in fixed income assets allows for access to a greater range of the secondary and new issue corporate market (investment grade only)
- Cross-fertilization of ideas between equity and fixed income platforms

Vaughan Nelson's fixed income management is based on the premise that active, risk-controlled management, founded on research-driven analysis, can uncover relative values that over the long-term produce returns with less risk

Headquarters: Houston, TX

Founded: 1970

Firm assets: \$16.9 billion\*

\* Number includes assets where Vaughan Nelson Investment Management does not have full unconditional trading authority. The assets consist of model portfolio relationships with third party platforms and totaled \$2.7 billion as of 3/31/2025.

### Investment Team

### Matt Caire, CFA, CMT, CFP®

- Portfolio Manager
- Began investment career in 2010; joined Vaughan Nelson in 2021; MSF, Tulane University; BA, Texas State University, cum laude

### Michael Hanna

- Director
  - Senior Portfolio Manager
- Began investment career in 1998; joined Vaughan Nelson in 2005; MBA, Rice University, 2005; BA, University of Texas, 1997

## Expand Your Fixed Income Horizons\*

### Intermediate Fixed Income

Generate attractive risk-adjusted returns through investments in U.S. Treasury, government agencies and investment grade corporate fixed income: Maturity range 0 to 10 years. Average Effective Duration 3.33

Average YTM (%) 4 28

### Limited Maturity Fixed Income

Generate attractive risk-adjusted returns through investments in U.S. Treasury, government agencies and investment grade corporate fixed income: Maturity range 0 to 5 years.

**Average** Effective Duration 1.38

Average YTM (%) 4.16

### Tax-Free Fixed Income

Generate tax-free income through investments in municipal bonds: Maturity range 0 to 20 years.

**Average** Effective Average Duration 3.19

YTM (%) 3.13

\* Calculated gross-of-fees

## CORE FIXED INCOME COMPOSITE RETURNS, NOTES AND DISCLOSURES

January 1, 2013 through March 31, 2025

Performance data shown represents past performance and is not a guarantee of, and not indicative of, future results.

Year	Compos. Returns	Compos. Returns	Benchmark	No. of Ports.	Disp. at EOP	Compos. Assets at EOP	Total Firm Assets (ex. model assets)	Entity Assets*	Std. Dev. Compos.	Std. Dev. Benchmark
	Gross	Net			Std. Dev.	\$MM-USD	\$MM-USD	\$MM-USD	3-Yr Anlzd	3-Yr Anlzd
2025 YTD	2.95%	2.86%	2.78%	Fewer than 6	N/A	83	14,176	16,904	6.86%	7.56%
2024	1.58%	1.23%	1.25%	Fewer than 6	N/A	80	14,791	17,840	7.01%	7.72%
2023	5.64%	5.28%	5.53%	Fewer than 6	N/A	79	13,811	16,351	6.44%	7.14%
2022	-10.87%	-11.18%	-13.01%	Fewer than 6	N/A	75	11,720	13,566	5.42%	5.77%
2021	-1.20%	-1.55%	-1.54%	7	0.31%	104	13,490	15,481	3.60%	3.36%
2020	7.53%	7.16%	7.51%	7	0.45%	109	12,690	14,052	3.47%	3.36%
2019	9.34%	8.93%	8.72%	Fewer than 6	N/A	98	11,346	13,064	2.60%	2.87%
2018	0.09%	-0.27%	0.01%	Fewer than 6	N/A	90	10,078	11,425	2.55%	2.84%
2017	3.60%	3.24%	3.54%	6	0.15%	92	11,675	13,172	2.71%	2.78%
2016	3.17%	2.80%	2.65%	7	0.42%	91	11,572	12,912	2.92%	2.98%
2015	1.44%	1.07%	0.55%	Fewer than 6	N/A	94	11,316	12,469	2.91%	2.88%
2014	5.62%	5.27%	5.97%	7	0.53%	105	9,943	11,057	2.71%	2.63%
2013	-0.86%	-1.21%	-2.02%	7	0.19%	100	9,243	10,258	2.77%	2.71%

#### **NOTES AND DISCLOSURES**

### **NOTES**

COMPOSITE DESCRIPTION. This composite is comprised of all fee paying, discretionary Core Fixed Income accounts in excess of \$2 million. Core Fixed Income is defined as investment grade fixed income securities rated BBB- or higher by S&P with a maturity range of one to thirty years at time of purchase. The benchmark is the Bloomberg Barclays U.S. Aggregate Index provides a measure of the performance of the U.S. investment grade bonds market, which includes investment grade U.S. Government bonds, investment grade bonds, mortgage pass-through securities and asset-backed securities that are publicly offered for sale in the United States. The securities in the Index must have at least one year remaining to maturity. In addition, the securities must be denominated in US dollars and must be fixed rate, nonconvertible, and taxable. The composite creation and inception date is January 1993. FIRM DEFINITION. Vaughan Nelson Investment Management ("Vaughan Nelson") is an equity, fixed-income and balanced portfolio investment manager. Vaughan Nelson is defined as an independent investment advisory firm and is affiliated with Natixis Investment Managers, LLC. FEES. Core Fixed Income Fee Schedule: .35% on the first \$25 million, .25% on the next \$75 million, .20% on amounts over \$100 million. OTHER NOTES. Performance results are presented before management fees. Results for the full historical period are time-weighted. Accounts have been valued daily and portfolio returns have been weighted by using beginning-of-month market values plus daily weighted cash flow. The dispersion calculation is based on a dollar-weighted average of gross portfolio returns within the composite for the entire period. The dispersion percent of N/A indicates that the number of portfolios for the entire year were equal to five or fewer or periods of less than one year. The benchmark source is FactSet. The valuation source prior to 2/16/24 was Intercontinental Exchange (ICE) along methodology used by Bloomberg is a better reflection of actual market pr

### **DISCLOSURES**

BASIS OF PRESENTATION. The attached information and index performance has been developed internally and/or obtained from sources, which Vaughan Nelson believes to be reliable; however, Vaughan Nelson does not guarantee the accuracy, adequacy or completeness of such information, nor does it guarantee the appropriateness of any strategy referred to for any particular investor. This document is provided for informational purposes only and should not be construed as advice or a recommendation for purchase or sale of securities. Past performance is not indicative of future results. Michael Hanna, Director, Senior Portfolio Manager and Matthew Caire, Portfolio Manager have managed the Core Fixed Income product from June 2021. Michael Hanna has managed the Core Fixed Income product from April 2019. COMPOSITE NOTES. The composite for each investment strategy has specific criteria in terms of minimum portfolio size, tax status, and discretion. Portfolios meeting the stated criteria are added to the composite as of the first full quarter of investment in that composite's style. Similarly, accounts are removed from the composite after the last full quarter of management under the composite style. The list of all composites and pooled fund investment strategies offered by the firm, with a description of each strategy, is available upon request. The composite results portrayed reflect the reinvestment of dividends, capital gains, and other earnings when appropriate. The three-year annualized standard deviation measures the variability of the composite (using gross-of-fee returns, and the benchmark returns over the preceding 36-month period. CALCULATION METHODOLOGY. The composite performance results are time-weighted total returns net of commissions and transaction costs. Valuations and returns are expressed in U.S. dollars. Vaughan Nelson consistently values all portfolios each month on a trade date basis. Additional information regarding policies for valuing portfolios, calculating performance, and preparing GIPS Reports a

Model year-end portfolio totals were as follows: 2024 - \$3.0 billion, 2023 - \$2.5 billion, 2022 - \$1.8 billion, 2021 - \$2.0 billion, 2020 - \$1.4 billion, 2019 - \$1.7 billion, 2018 - \$1.3 billion, 2016 - \$1.3 billion, 2016 - \$1.3 billion, 2015 - \$1.2 billion, 2014 - \$1.1 billion, 2013 - \$1.0 billion.

<sup>\*</sup> Number includes assets where Vaughan Nelson Investment Management does not have full unconditional trading authority. The assets consist of model portfolio relationships with third-party platforms and totaled \$2.7 billion as of 3/31/25. This information is supplemental to the Core Fixed Income GIPS Report.

